



8 Reasons Why Nutanix is the Better Alternative to VMware

For businesses that rely on VMware for their virtualization and infrastructure needs, Nutanix offers a better alternative with one platform to run apps and manage data across multiple endpoints. Our cloud platform provides flexibility and choice, without vendor lock-in, and supports existing VMware environments with unified management.

This list demonstrates how Nutanix provides a better solution compared to VMware and helps your business quickly and easily build a hybrid multicloud infrastructure.

01

A single, unified HCI architecture for mixed workloads

Nutanix unlocks NVMe performance for SAN-level workloads with snapshots and replication along with support for files, objects, HDDs, and a choice of hardware or cloud. (In contrast, VMware has two different and separate vSAN architectures – ESA vs. OSA). With Nutanix, integrate seamlessly with existing VMware solutions under a unified single pane of glass while improving performance.

02

Faster full-stack and consistent security upgrades

Nutanix's GUI-based, 1-click, full-stack upgrades, unlike VMware's CLI-based upgrades, allow customers to quickly address security breaches, such as Log4j, so operations across the hybrid cloud are secure. Easy and efficient, full-stack security upgrade with GUI.

03

Preferred partnership with Red Hat

Nutanix is a preferred partner for RedHat where support for RHEL and OpenShift gives customers support for new container environments.

04

Best hybrid cloud EUC solution with Citrix

Nutanix delivers HCI value for VDI environments where our seamless scaling provides a consistent cross-cloud experience for customers.

05

Only multicloud IaaS with consistent operations

Nutanix software is consistently managed across on-prem, AWS, and Azure environments. By contrast, VMware is customer-managed on-premises, VMware-managed in AWS, and Azure-managed in Azure.

06

Easy license portability across clouds and on-premises

Nutanix flexibility makes it easy to port licenses across deployments. This is complex with VMware, with several variances in portability of licenses. Nutanix portability allows data and apps to be optimally located across the hybrid cloud as performance, cost, and data sovereignty priorities change.

07

Fastest path to the cloud: Nutanix HCI on Azure BareMetal solution

Nutanix is the first customer-managed HCI jointly engineered with Azure to deliver fast migration to the public cloud with **up to 53%** savings, plus support for Azure ExpressRoute to securely connect edge, datacenter, and cloud endpoints.

08

Industry-leading support and toolkit for fast and easy migration

With industry leading support (NPS score of 90+) and with migration toolkits (Nutanix Move-a cross-hypervisor mobility solution to move VMs with minimal downtime), Nutanix has customers covered for migrating workloads from VMware to Nutanix.